

# PROJECT PROPOSAL

Precision in Practice, Excellence in Billing





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To:		
Email:		

[Client Company Name]
[Client Company Address]
[City, State, ZIP Code]

We sincerely appreciate and thank you for taking the time to consider A to Z Medical Billing as your premier and reliable medical billing partner. With a steadfast commitment to excellence, we are confident that our unparalleled expertise, unwavering dedication, and comprehensive services will not only meet but exceed your expectations.

By choosing A to Z Medical Billing, you are opting for a partner that values transparency, precision, and efficiency. We strive to streamline your billing processes, reduce errors, and optimize revenue cycles, ultimately contributing to the overall success of your healthcare enterprise.

As we embark on this potential collaboration, we look forward to the opportunity to demonstrate the positive impact A to Z Medical Billing can have on your organization's financial health. Your success is our success, and we are ready to go above and beyond to ensure a seamless and prosperous journey together.

Thank you once again for considering A to Z Medical Billing. We are excited about the prospect of contributing to the growth and prosperity of your healthcare organization.

Sincerely,
[Your Full Name]
[Your Position]
[Your Company Name]
[Your Email Address]
[Your Phone Number]



# Introduction



Welcome to A to Z Medical Billings! We are thrilled to present our proposal for your medical billing needs. At A to Z, we blend precision, innovation, and strategy to deliver outstanding medical billing solutions that will help your healthcare business prosper.

10+

Years of operations

200+

Happy clients

300+

**Employees** 



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# Company Overview



## About Us

A to Z Medical Billings, since 2013, excels in medical billing with a 99% success rate. Our expert team optimizes revenue for diverse healthcare practices, ensuring operational efficiency and sustained growth. Comprehensive services include billing, front desk support, and credentialing.

## Mission

At A to Z Medical Billings, we're dedicated to delivering exceptional value to clients with high ethical standards. As a leading billing service, we simplify operations for healthcare professionals, saving time and ensuring optimal patient care.



At A to Z Medical Billings, we aspire to lead the healthcare IT sector with innovative services and cutting-edge solutions, becoming the preferred choice for revenue cycle management.

# **Our Services**

## Medical Billing

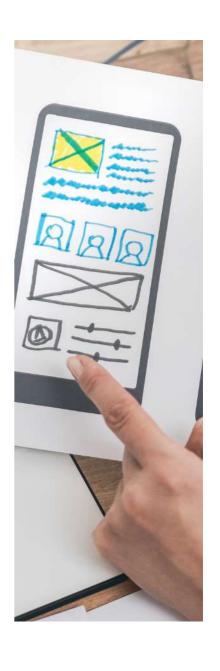
We provide top-notch billing services, ensuring exceptional quality in handling your financial processes and optimizing revenue cycles with precision and expertise.



## Medical Coding

We deliver superior coding services, guaranteeing precision and excellence in transforming complex healthcare information into accurate codes to optimize billing and compliance

- QUALITY BILLING SERVICES
- SPECIALIZED IN REJECTED CLAIMS
- MEDICAL CODING
- ELECTRONIC HEALTH RECORDS
- VARIETY OF MEDICAL FIELDS
- PRACTICE MANAGEMENT
- CREDENTIALING, REVALIDATION & CAQH
- DENIAL MANAGEMENT
- HOSPITAL RCM
- PROVIDER CREDENTIALING
- MEDICAL BILLINGS
- FUSION EDI
- ANALYTICS AND REPORTING



# Our Approach





Technological Excellence



Tailored Solutions Precision in Coding



Certified Expertise



Accurate, compliant, and precise medical coding services tailored to meet industry standards.

Innovative IT solutions driving efficiency and optimizing revenue cycles for A to Z Medical Billings clients.

A team of certified coders and experienced billing professionals dedicated to ensuring quality and compliance in every transaction.

Customized medical billing services designed to meet the unique needs of each client, providing flexible and comprehensive solutions.

## **Case Studies**





Our team implemented a streamlined billing process, incorporating advanced software solutions and staff training to enhance accuracy and efficiency in medical billing.

## Outcome

The optimized revenue cycle management system resulted in a 20% reduction in billing errors, a 15% increase in payment processing speed, and improved overall financial health for our clients.



A to Z Medical Billings faced the challenge of inefficiencies in the revenue cycle management processes, leading to delayed payments and increased billing errors.

#### **Expert Team Credentials**



Underscore the qualifications and certifications of A to Z Medical Billings' team, showcasing their expertise in medical billing and coding to distinguish the company in a competitive landscape.

#### **Proven Track Record**



Highlight successful case studies or client testimonials to showcase A to Z Medical Billings' track record of delivering effective solutions, reinforcing the company's reliability and competence in the competitive market.

#### **Technological Advancements**



Emphasize the use of cutting-edge technology and innovative IT solutions, demonstrating A to Z Medical Billings' commitment to staying ahead of industry trends and providing clients with state-of-the-art services.

# Billing Softwares



Our staff is well trained on most of the billing software programs available:

- COLLABORATE MD
- ADVANCED MD
- ECLINICALWORKS
- RAINTREE
- ATHENA HEALTH
- APRIMA
- KAREO
- PRACTICE FUSION
- MEDITOUCH MEDITECH
- OFFICE ALLY
- AXXESS
- FUSION WEB CLINIC
- THERAPY NOTE
- CARETRACKER
- CHIROTOUCH
- HEALTHFUSION
- E-TECH
- INTERGY CUREMD

- LYTEC
- MEDIFUSION
- DRCHRONO
- DOCUTAP
- CARECLOUD
- OVATION2K
- STREAMLINEMD
- CENTRICITY
- ALLSCRIPTS
- PRACTICE SUITE

# Revenue Recovery Experts



## PROACTIVE DENIAL MANAGEMENT:

At A to Z Medical Billing, we adopt a proactive approach, identifying and addressing potential issues before claims submission to minimize denial risks.

#### Advanced Analytics and Technology:

Leveraging cutting-edge analytics and technology solutions, our system ensures swift error identification, prompt resubmission, and data-driven insights to prevent future denials.

#### Dedicated Denial Resolution Team:

Meet our experienced team dedicated to investigating, appealing, and promptly resolving denied and rejected claims. Their qualifications guarantee effective resolution.

#### Customized Strategies:

A to Z Medical Billing excels in tailoring strategies based on specific denial reasons. Our targeted and effective resolution plans address each issue, maximizing successful claims.

#### • Timely Communication:

We are committed to transparent and timely communication. Clients receive regular updates on denied claim statuses and the precise steps taken for swift resolution.

#### Continuous Process Improvement:

Demonstrating our commitment to excellence, we continually analyze denial patterns and implement preventive measures, ensuring minimal future occurrences through ongoing process improvement initiatives.

- ANNUAL FREE TOUR TO TOP 2 CLIENTS.
  - A token of appreciation for your valued partnership
- FREE BILING FOR ONE/TWO MONTHS.

## **Offering of Competitive Rates**



### **Enterprise**

4.99 2.99 % per month

Monthly Collections: \$100,000+

- Free MIPS Certified EHR Software
- Built-In Practice Management
- First Time Pass Rate of over 97%
- Paper Claim Submission
- Real Time Reports
- Real Time Eligibility Check
- Automated Reminder Calls / Messaging
- e-Fax Service\*
- Payment Posting
- Patient Help Desk Service
- Document Management
- Data Migration\*
- Specialty Specific Coding Service\*
- Credentialing /Insurance Enrollment\*

- End to End Medical Billing
- Unlimited Electronic Claim Submission
- Built in Scrubbing system to submit clean claims
- Denial Management and Rejections Handling
- Rx Manager (electronic prescribing) and EPCS\*
- Labs and Pharmacies Integration
- Dedicated Account Manager and Billing Team
- Technical and Customer Support
- Patient Portal
- ✓ Tele-Health
- Free Electronic Patient Statement
- Paper Statements\*
- Prior-Authorization and VOB\*
- Professional Practice Website\*



#### **Ultimate**

5.99 3.99 % per month

Monthly Collections: \$50000 to \$100,000



- Built-In Practice Management
- First Time Pass Rate of over 97%
- Paper Claim Submission
- Real Time Reports
- Real Time Eligibility Check
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#### CHARGES MAY APPLY ON CERTAIN FEATURES



## (7)

#### Get the Best Healthcare Services

A to Z Medical Billing is dedicated to offering dependable solutions to assist hospitals and practices in achieving their objectives of delivering top-notch care. Our initiation process is straightforward and transparent, with no concealed fees. Choose from a range of plans that are optimally tailored to your specific needs and requirements."

# Client Onboarding



- 1 Billing Assessment
- Customized Solution Proposal
- (3) Implementation Kickoff
- Regular Progress
  Updates
- 5 Thorough Testing and Delivery
- Post-Implementation Support

- We commence with an in-depth consultation, analyzing your current billing processes, challenges, and objectives
- Presenting a bespoke billing solution crafted to address your specific needs, complete with transparent pricing and project intricacies.
- Upon your approval, we initiate the implementation phase, assigning a dedicated team to streamline your medical billing procedures.
- Ensuring transparency, we provide consistent updates on project advancements, key milestones achieved, and any adjustments made along the way.
- Upon project completion, rigorous testing is conducted to ensure accuracy and efficiency before delivering the finalized billing solutions and reports.
- Our commitment extends beyond project completion, offering ongoing support to address any queries, adjustments, or additional requirements you may have in your medical billing processes.





# Contact Us

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